

Course "Softwaretechnik"

Requirements Elicitation (Anforderungserhebung)

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- Requirements and Requirements Engineering
 - Types and kinds of requirements
- Conventional vs. agile
- Specifications and validation
- Requirements Elicitation
 - Tasks, difficulties
- Elicitation techniques
 - Methods
 - Representations

Where are we?: Taxonomie "Die Welt der Softwaretechnik"

Welt der Problemstellungen:

- **Produkt (Komplexitätsprob.)**
 - **Anforderungen (Problemraum)**
 - Entwurf (Lösungsraum)
- Prozess (psycho-soziale P.)
 - Kognitive Beschränkungen
 - Mängel der Urteilskraft
 - Kommunikation, Koordination
 - Gruppendynamik
 - Verborgene Ziele
 - Fehler

Welt der Lösungsansätze:

- Technische Ansätze ("hart")
 - Abstraktion
 - Wiederverwendung
 - Automatisierung
- **Methodische Ansätze ("weich")**
 - **Anforderungsermittlung**
 - Entwurf
 - Qualitätssicherung
 - Projektmanagement

Where are we?: Anforderungsermittlung

- Einsicht: Man darf sich nicht auf intuitiven Eindruck darüber verlassen, was gebaut werden sollte
 - sondern sollte die Anforderungen systematisch ermitteln
- Prinzipien:
 - **Erhebung** der Anforderungen bei allen Gruppen von Beteiligten
 - **Beschreibung** in einer Form, die die Beteiligten verstehen
 - **Validierung** anhand der verschriftlichten Form
 - **Spezifikation**: Übertragung in zur Weiterverarbeitung günstige Form
 - **Trennung von Belangen**: Anford. möglichst wenig koppeln
 - **Analyse auf Vollständigkeit**: Lücken aufdecken und schließen
 - **Analyse auf Konsistenz**: Widersprüche aufdecken und lösen
 - **Mediation**: Widersprüche, die auf Interessengegensätzen beruhen, einer Lösung zuführen (Kompromiss oder Win-Win)
 - **Verwaltung**: Übermäßige Anforderungsänderungen eindämmen, Anforderungsdokument immer aktuell halten

- What is a Requirement?

- Something that someone needs in order to solve a problem or achieve an objective:
 - *"A condition or capability that must be met or possessed by a system or system component to satisfy a contract, standard, specification, or other formally imposed document.*
The set of all requirements forms the basis for subsequent development of the system or system component". [IEEE Std]
- Note 1: Often, the "formally imposed document" does not exist, but there is still *somebody* wishing to be satisfied.
 - Informal requirements (actually more common)
- Note 2: Often, what is written down in the "formally imposed document" will not really *satisfy* the system user
 - Invalid/incorrect requirements
- Note 3: Requirements are definitions, **not facts**.
- Note 4: "System" can be a computer system (**system req's**) or a socio-technical system (**user requirements**)

Definitions:

Types of Requirements

- Functional requirements:
 - What the system does: the interactions between the system and its environment; independent from implementation
- Nonfunctional requirements:
 - Observable aspects of the system that are not directly related to functional behavior
 - e.g. performance or reliability aspects, etc.
- Safety/security requirements ("shall not" properties)
 - A kind of nonfunctional requirement:
Behavior the system must never exhibit
 - e.g. "must be impossible to apply reverse thrust in mid-flight"
- Constraints ("Pseudo requirements"):
 - Imposed by the client or environment in which the system operates
 - Often concern the technology to be used (language, operating system, middleware etc.)

nonfunctional requirements

- Ingenious requirements
 - incredibly valuable
 - "A cell can contain a value or a formula referring to other cells"
 - ``
 - "SMS, sent to the public"
- Fundamental requirements
 - Not as easy as they seem
 - "The ticket machine can sell any type of ticket"
- Normal requirements
 - Can be useful, or less so
 - "The first step is selecting the route(s)"
- Usability requirements
 - tough to make concrete
 - "85% of passengers must finish their first purchase within 50 seconds"
- Detail requirements
 - super important for some kinds of software
 - eGK: SGB V, § 291 a Abs. 4 Satz 1 about groups having eRezept data access
- Usability detail requirements
 - can make a lot of difference
 - web form: "After submission, the Submit button will be deactivated"

Definitions:

Requirements Engineering (RE)

- Requirements Elicitation is part of Requirements Engineering
- Requirements Engineering (RE):

"[...] **Requirements Engineering** is the **branch of systems engineering** concerned with **real-world goals** for, services provided by, and constraints on software systems. Requirements Engineering is also concerned with the relationship of these factors to **precise specifications** of system behaviour and to their **evolution** over time and across system families..."
[Zave94]

"[...] RE is concerned with **identifying the purpose** of a software system, and **the contexts** in which it will be used." [RE'01 CfP]

Requirements Engineering process: 4 steps

1. Understand the problem

- Requirements Elicitation
- understand the context and the goals in the user's terms

2. Describe the problem (often in writing)

- Requirements Specification
- describe what the SW must do to reach the goals

3. Attain agreement on the problem

- Requirements Validation
- find gaps, mistakes, and inconsistencies in the requirements
- includes conflict resolution, negotiation

4. Maintain the agreement

- Requirements Management
- negotiate and decide on changes of the specification

Conventional vs. Agile



Views of Requirements Engineering: Conventional vs. Agile processes

- Requirements are defined before SW development
- Reqs are spelled out in writing precisely and in detail
- Reqs are binding obligations for the tech team
- Requirements are collected and modified all the time
- Reqs are communicated in whatever form works best (accurate, efficient)
- Reqs are opportunities for benefit generation

What's better depends *a lot*
on context!

RE step 3: Attain agreement: Conflict is natural and ubiquitous

- Even the most cooperative stakeholders ("Beteiligte") will inevitably have conflicts
- Conflict resolution is a core activity of RE



RE step 3: Attain agreement: Requirements Validation

- Even without conflict, requirements validation is a critical step in the development process
 - after requirements engineering or requirements analysis
 - and again at delivery (conventional view)
- Requirements validation criteria:
 - Correctness:
 - The requirements accurately represent the client's view.
 - Completeness:
 - All possible scenarios in which the system can be used are described, including exceptional behavior by the user or the system
 - Consistency:
 - No functional or nonfunctional requirements contradict one another
 - Feasibility/Realism:
 - Requirements can realistically be implemented and delivered
 - Traceability: (at delivery only)
 - It is possible to trace each system function to a corresponding (set of) functional requirement(s)

RE step 4 (in conventional view): Requirements Management

- Problem with requirements validation:
Requirements change during and after elicitation
- Large projects need tool support to manage requirements:
 - Store requirements in a shared repository
 - Provide multi-user access
 - Automatically create a system specification document from the repository
 - Allow change management
 - Provide traceability throughout the project lifecycle
- e.g. IBM Rational DOORS or
an appropriate issue tracker tool

1. Understand the problem

- Use whatever techniques appear to work
- In particular, collect feedback from software users

2. Describe the problem

- Writing is a lot of work; results will often be misunderstood.
- Prefer oral communication where possible.

3. Attain agreement on the problem

- Find oversights and inconsistencies also by trying things out
- *Some* conflicts can be resolved by deferring and making smaller steps

4. Maintain the agreement

- Changing things is the normal state of existence!



- **Domain Properties** are properties in the problem domain that are true whether or not we ever build the proposed system
- **Requirements** are properties in the problem domain that we wish to be made true by delivering the proposed system
- **A specification** is a description of the behaviors of the program in the solution domain that the program must have in order to meet the requirements
 - The system specification (**system requirements**), not to be confused with a statement of the requirements themselves, the requirements specification (**user requirements**)

Validation vs. Verification

- Verification checks the equivalence of different formal representations
- Validation checks if a system fulfills the actual expectations in the real world
- **Verification** criteria:
 - Does the **Program** running on a particular **Computer** satisfy the **Specification**?
- **Validation** is more comprehensive, it implicitly also checks:
 - Did we understand all the important **Requirements**?
 - Did we understand all the relevant **Domain properties**?

Validation example

- Requirement R:
 - "Reverse thrust shall only be enabled when the aircraft is moving on the runway"
- Domain Properties D:
 - Wheel pulses are on if and only if wheels are turning
 - Wheels are turning if and only if aircraft is moving on runway
- Specification S:
 - Reverse thrust is enabled if and only if wheel pulses are on
- S + D imply R
 - But what if the domain model D is wrong?

(Do you recognize the example?)

In radical-design requirements, we may easily misunderstand domain properties.

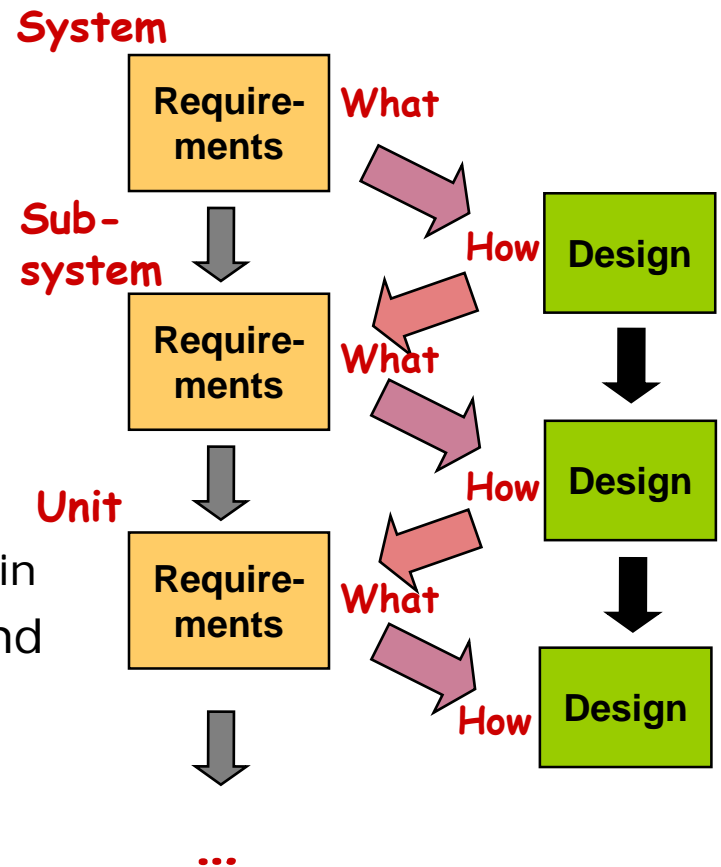


Another validation example

- Requirement R:
 - "The database shall only be accessible by authorized personnel"
- Domain Properties D:
 - Authorized personnel have passwords
 - Non-authorized personnel do not have passwords
- Specification S:
 - Access to the database shall only be granted after the user types an authorized password
- $S + D$ imply R
 - But what if the domain assumptions are wrong?
 - **A sensible SW engineer will question all domain assumptions**

What vs. How

- "Requirements should specify **what** without specifying **how**"
 - But this is not always easy to distinguish:
 - What does a car do vs. a bike?
 - (Don't mention the motor: 'how!')
 - The 'how' at one level of abstraction forms the 'what' for the next level
- A suitable distinction
 - 'What' refers to a system's purpose
 - it is **external** to the system
 - it is a property of the application domain
 - 'How' refers to a system's structure and behavior
 - it is **internal** to the system
 - it is a property of the solution domain
 - *Interfaces* are boundaries between 'What' and 'How'



What is a **System**?

Definition of a System:

- Some part of reality that can be observed to interact with its environment
 - Separated from its environment by a **boundary**
 - Boundary may be difficult to decide: **"soft" system**
 - A system receives **inputs** from the environment and sends **outputs** to the environment
 - Many systems have a **control mechanism**
 - Most systems have interesting **emergent properties**
- Examples:
 - cars, cities, houseplants, rocks, spacecraft, buildings, weather, ...
 - operating systems, DBMS, The Sims, Instagram, the Internet
- Non-examples (there aren't many!):
 - numbers, truth values, letters

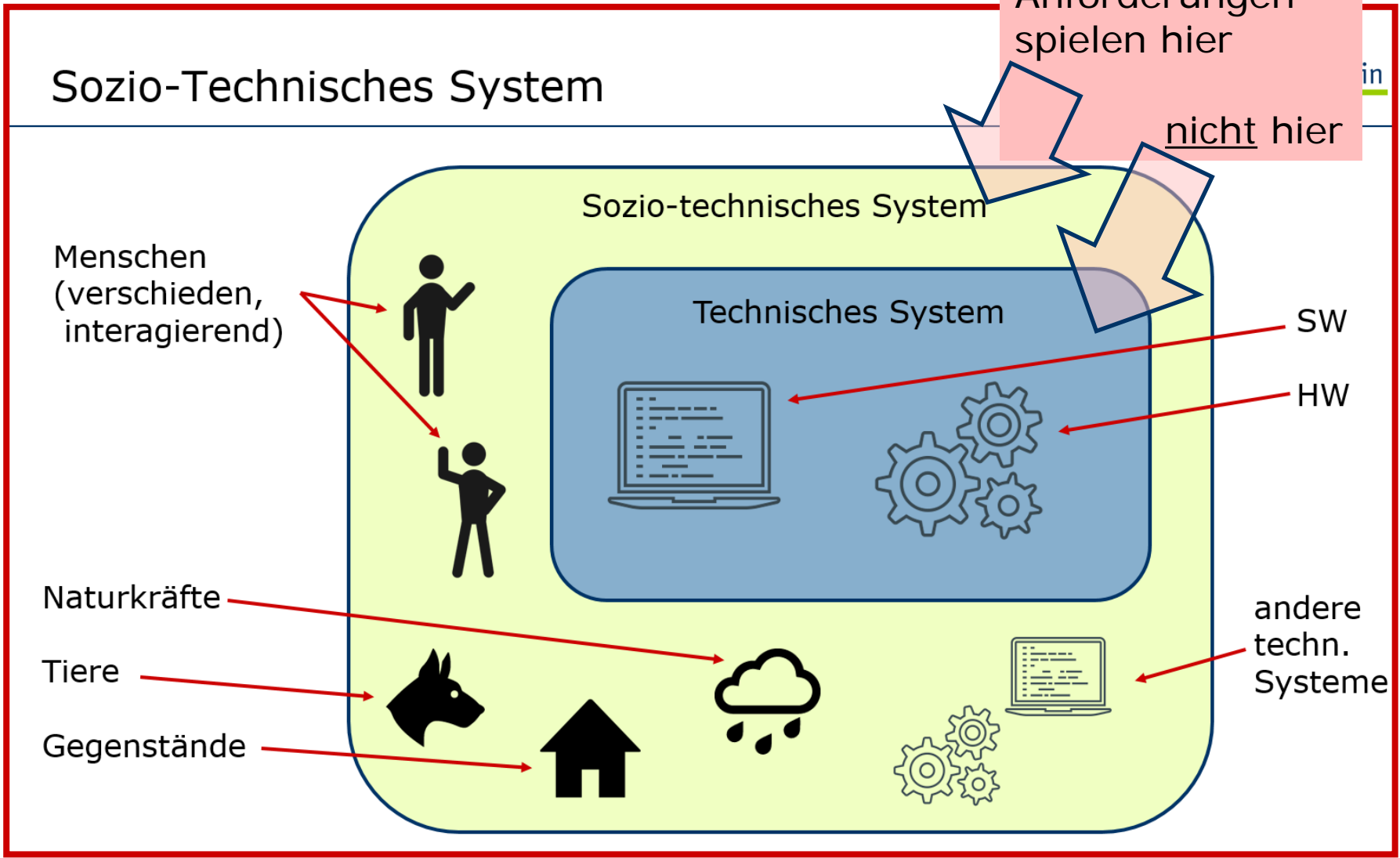
Most systems are "soft": socio-technical

- The software we will eventually write is not **"the system"** with respect to requirements engineering
 - The software is the system only in the solution domain
 - but not in the problem domain
- Rather, other things are also part of the system in the problem domain:
 - the people using the software,
 - the ways in which they use it,
 - many other environmental factors
- This larger system we need to understand during requirements elicitation
 - Rule of thumb: If people are involved in any way, never confuse the software with the system
 - Remember "Auswirkungen d. Informatik"?:
underground train with taped-down "GO" button?
 - Very simple software, but a surprising system



Siehe "Auswirkungen der Informatik"

Sozio-Technisches System



- Starting point: Some notion that there is a "problem" that needs solving
 - something negative to get rid of
 - or an opportunity to be exploited
- The requirements engineer must:
 - become enough of an expert in the problem domain to
 - identify the problem and opportunity and
 - elicit enough knowledge to analyze requirements for
 - validity, consistency, and completeness

W6H

The journalist's technique:

What?

Where?

Who?

Why?

When?

How?

(Which?)

Identifying the problem and opportunity

- Which problem needs to be solved?
 - identify problem **Boundaries**
- Where is the problem?
 - understand the **Context/Problem Domain**
- Whose problem is it?
 - identify **Stakeholders (Betroffene, Beteiligte)**
- Why does it need solving?
 - identify the stakeholders' **Goals**
- How might a software system help?
 - collect some **Scenarios**
- When and how does it need solving?
 - identify **Development Constraints**
- What might prevent us solving it?
 - identify **Feasibility** and **Risk**

Very
useful slide

W6H

The journalist's technique:

What?

Where?

Who?

Why?

When?

How?

(Which?)

- **Limited observability**
 - The problem owners might be too busy solving it in its current form
 - Presence of an observer may change the problem
- **Thin spread of domain knowledge**
 - It might be distributed across many sources
 - Is rarely available in explicit form
- **Bias**
 - People may not be free to tell you what you need to know
 - Political climate & organizational factors
 - People may not want to tell you what you need to know
 - The outcome will affect them, so they may try to influence you (hidden agendas)
- There will be **conflicts** between different sources
 - People have conflicting goals
 - or different understandings

Difficulties of Elicitation (2): Tacit knowledge

- **Tacit knowledge**

(The "say-do" problem)

- Experts are not aware of what they know and cannot introspect reliably
- Can solve any instance, but cannot state a general rule

- **Representational Problems**

- Experts don't have the language to describe their knowledge
- Spoken language lacks precision
- Different knowledge representations are good for different things

- **Brittleness**

- Knowledge is created, not extracted:
incomplete, overly simplified

Difficulties of Elicitation (3): Distortions

Sender-related:

- Group think
 - Response to reactions of other experts
- Impression management
 - Response to imagined reactions of managers, clients, etc.
- Availability
 - Some data are easier to recall than others
- Underestimation of uncertainty
 - Tendency to underestimate by a factor of 2 or 3

Receiver-related:

- Misinterpretation
 - due to lack of knowledge
- Misrepresentation
 - e.g. question was yes/no, answer is yes/no, but reality is more complicated
- Anchoring
 - Contradictory data is ignored once an initial solution is available

Sender- and receiver-related:

- Inconsistency
 - Statements made earlier are forgotten

Difficulties of Elicitation (4)

- **Personal** and interpersonal factors



Method: Introspection

-
- Just sit down and think what the requirements may be
 - Very popular with software engineers
 - But then often in the form:
Just sit down and think up some requirements
- Advantages
 - Simple, quick, cheap, no misunderstandings
- Disadvantages
 - Often not applicable ("I have no idea")
 - **Can be extremely misleading**
 - The mantra of usability people is: "Users are not like us!"

Method: Participant observation ("teilnehmende Beobachtung")

- Approach
 - Observer spends time with the subjects, joining in, long enough to become a member of the group
- Advantages
 - Highly contextualized and relatively reliable
 - Reveals details that other methods cannot
- Disadvantages
 - **Extremely time consuming!**
 - Resulting 'rich picture' is hard to analyze
 - Cannot say much about the results of proposed changes
- Watch for
 - going native!



- Types:
 - Semi-structured – agenda of fairly open questions
 - Open-ended – no pre-set agenda
- Advantages
 - Rich collection of information
- Disadvantages
 - **Interviewing is a difficult skill to master**
 - Large amount of qualitative data can be hard to analyze
- Watch for
 - All the difficulties listed above
 - Removal from context

Method: Questionnaires

- Advantages
 - Can cheaply collect information from many people
- Disadvantages
 - Presupposed answer categories lose context and provoke misrepresentations
 - Free-text answers are often highly ambiguous
- Sometimes useful, but often a dangerously simplistic idea!

- Types:

- Joint/Rapid Application Development (JAD/RAD) Workshops
- Focus Groups



- Advantages

- More natural interaction between people than formal interview
- Produces more ideas

- Disadvantages

- Requires a highly trained facilitator
- **Danger of Groupthink**

- Watch for

- Dominance and submission
- Superficial responses where detail is needed

Methods: Use user feedback

- Types:
 - Discussion in forums, bug trackers, user conference workshops
 - Talk to your user support crew
 - Monitoring data, A/B testing, etc.
- Advantages
 - "Real"
 - Makes problem domain and solution domain overlap
 - Needs fewer interpretations
- Disadvantages
 - Some input looks sensible, but is nonsense
- Watch for
 - Misunderstandings
 - Feature creep

Preferred approach in
Agile processes

Method: Iterative development

- Developing in iterations (as opposed to all-in-one-go) can itself be considered a requirements elicitation technique
- Each iteration is an opportunity to rethink requirements
 - and one has invariably learned something from the previous iteration

Inherent approach in
Agile processes

Representation-based method: Card sorting

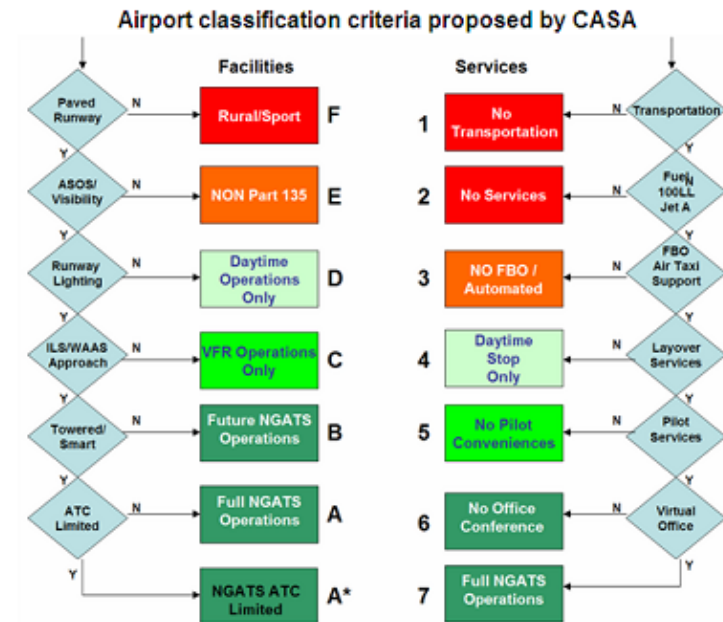
- For a given set of domain objects, written on cards:
 - Expert sorts the cards into groups...
 - which requires an agreed-upon set of objects
 - ...then explains what the criterion was for sorting and what the groups represent

- Advantages

- **Good for eliciting tacit knowledge**

- Disadvantages

- Only models classification knowledge, **not performance knowledge**



Data from [CASA](#)

Representation: Goal hierarchies

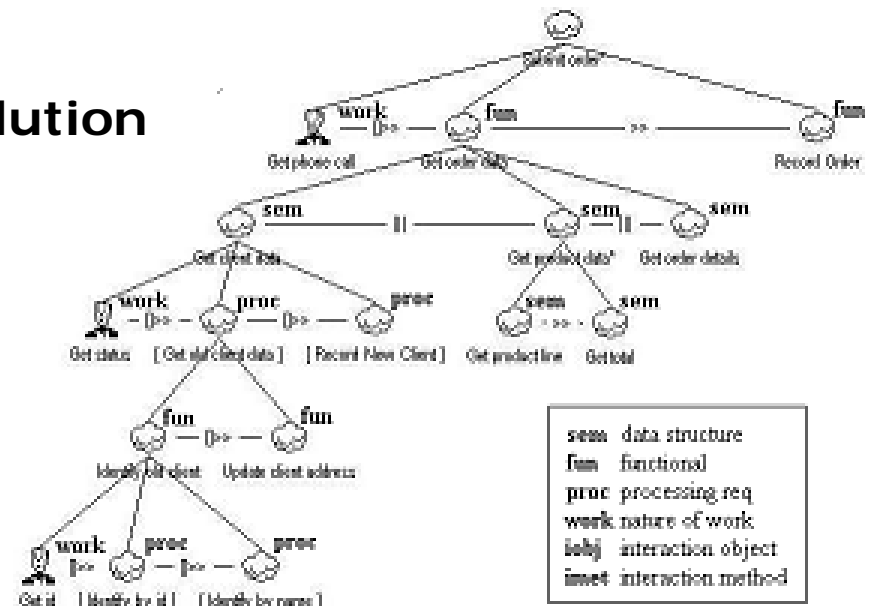
- Approach
 - Focus on why systems are constructed
 - Express the 'why' as a set of stakeholder goals
 - The top-level goal is often "save money" or "make money"
 - Use hierarchical goal refinement and impediment cross-links

- Advantages

- Simple
- **Sound basis for conflict resolution**

- Disadvantages

- **Either gets very complex**
(can lead to analysis paralysis)
or lacks detail



- Example sequences of interaction between actor and system
 - May be positive (required behavior)
 - or negative (an undesirable interaction)
- Advantages
 - Very natural: stakeholders tend to use them spontaneously
 - Easy to understand (low level of abstraction)
- Disadvantages
 - Lack of structure
 - but grouping them into use cases helps

Note: Beware of natural language!

- Natural language is easy-to-use, natural, and often appropriate for describing requirements
- But it is highly **ambiguous!**
- Example:

"Buffalo once roamed the plains in large numbers"

- Now please misunderstand this statement creatively!
 - This is going to happen to some of your natural-language requirements!



Buffalo once roamed the plains in large numbers.

- **Requirements** represent the goals to be reached via a software system
- A **specification** (written down or not) describes what the software must do in order to fulfill the requirements
 - assuming certain domain properties are met
- Requirements **elicitation** is the basic step of **Requirements Engineering**
 - others are Req. Specification, Req. **Validation**, and Req. **Management**
 - which in Agile methods get closely intertwined
- Requirements Elicitation must overcome many recurring problems
- Many different elicitation **techniques** should be combined

- James Robertson, Suzanne Robertson: "Mastering the Requirements Process: Getting Requirements Right", 3rd ed., Addison-Wesley 2012
- Donald Gause, Gerald Weinberg: "Exploring Requirements – Quality before Design", B&T, 1989
 - auf deutsch: "Software Requirements: Anforderungen erkennen, verstehen und erfüllen", (vergriffen)
 - <http://www.geraldmweinberg.com>

Thank you!